

ADDENDUM AND AMENDMENT TO AMWAY BUSINESS OWNER CONTRACT FOR RETAIL CONSULTANTS (Certified Retail Consultant – Business Consultant)

040

Amway (UK) Limited, c/o Registered Office - PriceWaterhouseCoopers LLP, 1, Chamberlain Square CS, Birmingham B3 3AX Tel: +44 (0) 20 3684 2540

ABO Number

Applicant's Name

Co-Applicant's Name

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15. Amendment/Application/Acceptance: The undersigned ABO is a party to an ABO Contract, as the same is defined in Part V, Paragraph 1 of the Amway Business Owner Contract For Retail Consultants entered into as of the date indicated in Amway's records under the ABO Number specified above. Upon acceptance of this Addendum and Amendment to Amway Business Owner Contract For Retail Consultants (Certified Retail Consultant – Certified Business Consultant) (the 'Addendum') by Amway, the ABO Contract is hereby amended to include the provisions contained herein. The ABO Contract, as amended by this Addendum and as may otherwise be modified from time to time, shall continue in full force and effect. The undersigned ABO applies for authorization by Amway (UK) Limited, of c/o Registered Office - PriceWaterhouseCoopers LLP, 1 Chamberlain Square CS, Birmingham B3 3AX ('Amway') to operate an Amway Business in the Certified Retail Consultant Category ('CRC Category') and, upon obtaining qualification as such, in the Business Consultant Category ('BC Category'), subject to the terms and conditions set forth in the ABO Contract, including as amended by this Addendum, which comprises the entire agreement between Amway and the ABO. All capitalized terms in this Addendum shall, unless stated otherwise, have the meanings ascribed to them in the various documents incorporated in and comprising the ABO Contract. References to Paragraphs 1-13 of the ABO Contract shall refer to Paragraph numbers 1-13 of Part V of the Amway Business Owner Contract For Retail Consultants, as amended and references therein to the 'Amway Sales and Marketing Plan' shall be construed as references to the Amway CRC/BC Sales and Marketing Plan. **AMWAY MAY ACCEPT, REJECT, OR ATTACH CONDITIONS TO ITS ACCEPTANCE OF THIS ADDENDUM OR TO ANY APPLICATION FOR RENEWAL OF THE ABO CONTRACT IN ITS SOLE DISCRETION.** Amway will ordinarily notify the ABO by email of its acceptance or rejection of this Addendum within fifteen (15) working days from receipt of the signed Addendum to the email provided by the ABO. In the event that the ABO fails at any time to maintain the necessary qualifications to operate as an ABO in the CRC Category or the BC Category, but still qualifies to operate as an ABO in the Retail Consultant Category, the terms and conditions of the ABO Contract, without this Addendum, shall apply for the period in which the ABO does not qualify in the CRC Category or the BC Category.

16. Additional Authorizations; Scope of Contract: Upon acceptance of this Addendum to the ABO Contract by Amway and satisfaction of all preconditions as set forth in the ROC and the Amway Sales and Marketing Plan, which is an integral part of this Addendum and the ABO Contract, as amended, and is incorporated by reference herein, the undersigned ABO(s) will be appointed to operate their Amway Business either in the CRC Category or the BC Category, depending on meeting various qualifications and requirements as set forth in the ABO Contract and the Amway Sales and Marketing Plan, and authorized, on a non-exclusive basis within the United Kingdom and the Republic of Ireland territory ('UK/Rol') to do any of the following, in addition to such authorizations as are contained in other terms of the ABO Contract and as such may be applicable to ABOs operating in the RC Category: (a) subject to Amway's approval (which may be provided directly in writing and withdrawn or varied by Amway at any time) and in accordance with up to date OAL, bulletins, policies and procedures maintained by Amway from time to time and available for review by ABOs on request, sponsor new and support existing ABOs in the Line of Sponsorship ('LOS') of the sponsoring ABO (but not other sponsorship activity); (b) receive monthly and annual Bonuses calculated in accordance with the Amway Sales and Marketing Plan; (c) participate in additional discretionary SIPs and NCAs as discussed in Paragraph 16, below, based on achieving specified qualification criteria; (d) participate in programmes established by

conjunction with other Amway affiliated companies, such as International Sponsoring and Marketing Advisor programs, as these activities are defined in the ROC; and (e) participate in such other programmes and opportunities as may be announced by Amway, in its sole discretion and subject to the terms that Amway provides, from time to time. The ABO's activities shall be only those outlined herein. Amway reserves the right to take corrective action in the event that an ABO exceeds the scope of this authorisation or breaches the terms of the ABO Contract (including this Addendum). In the event that the ABO initially qualifies to operate in the CRC Category or BC Category, but at the time of renewal no longer meets the requirements to continue to operate in such category, respectively, the obligations of Amway and the rights accruing to the ABO while previously authorised to operate in such category shall no longer apply to the ABO and the ABO shall not be authorised to operate in such category unless the ABO subsequently meets the necessary requirements and requalifies in accordance with the terms of the ABO Contract. In the event that an ABO operating in the RC Category ceases to maintain the minimum requirements to continue to operate in the RC Category, the ABO Contract will not be renewed and will expire in accordance with Paragraph 8 of the ABO Contract.

17. SIPs/NCAs/Pin Levels: Amway in its sole discretion may grant special financial rewards and awards such as SIPs and NCAs, including trips and seminars, to certain ABOs who (i) provide strong and ethical leadership both in-market and internationally and (ii) achieve minimum income requirements as described in the Amway Sales and Marketing Plan. The ABO must, in any one of the two previous Performance Years, achieve the minimum income requirements for the respective CRC and BC categories and the Leg/Volume requirements explained in the Sales and Marketing Plan, from time to time, to maintain his current pin level. If these requirements are not met, the ABO's pin level will be based on his income, Leg, and Volume achievements during the Performance Year(s).

18. Maintaining the ABO's Status in the CRC and BC Categories: Upon renewal of the ABO Contract as set forth in Paragraph 8 of the ABO Contract, the terms of renewal shall be the terms of the ABO Contract, including any incorporated documents, from time to time in force in accordance with Paragraph 11 of the ABO Contract, as may be applicable to the specific category of ABO (RC Category, CRC Category or BC Category) for which renewal is granted. Amway will set out considerations for renewal of the ABO Contract in bulletins and other policies or procedures maintained by Amway and available on request by the ABO and which may be subject to adjustment by Amway at any time.

19. Obligations of Sponsoring ABO in the CRC and BC Categories: In addition to the obligations set forth in Part V, Paragraph 7 of the ABO Contract, the ABO hereby agrees that it shall not accept from another ABO any payment by way of security for products or the payment of the price for products supplied or to be supplied or an undertaking to make such a payment, prior to appointment or within seven (7) days following the appointment of the individual as an ABO; or within seven (7) days prior to or following the appointment of an individual as an ABO, accept any payment or undertaking to make a payment exceeding £200 (€300) in total. The ABO further agrees that he shall promote the Amway Business Opportunity using only OAL, and only in accordance with policies and procedures that may be set forth by Amway from time to time and including that the ABO shall ensure that any prospect is provided with the most up-to-date earnings disclosure statement prepared by Amway as soon as possible following commencement of the sponsoring process with such prospect. In the promotion of the Amway Business, the ABO agrees to provide all information and disclosures that Amway may require in connection with such activity from time to time.

Acknowledgment and/or Consent

(Please indicate response with a ✓ in the appropriate box)

By properly submitting this Addendum, I acknowledge that I have read, understood, and agree with the terms and conditions of the ABO Contract and I am applying to become an ABO in the Certified Retail Consultant Category in accordance with the terms and conditions specified in Part V of the ABO Contract

I confirm that I have received, read and understood the most up to date Amway Earnings Disclosure available prior to the date of signature of this Contract

Applicant		Co-Applicant	
Yes	No	Yes	No

Important Information on UK Trading Scheme Regulations


UK law requires that we provide you with certain information about our company and about your rights as an Amway Business Owner and a purchaser. After you have read this information, please indicate your agreement to it by signing in the space provided below.

- The promoter of the Amway business opportunity is Amway (UK) Limited ('Amway') of c/o Registered Office - PriceWaterhouseCoopers LLP, 1 Chamberlain Square CS, Birmingham B3 3AX
- As a participant, you will be able to acquire from Amway the Amway business opportunity, services, from time to time displayed or described in the official Amway literature for participants, and goods stocked by Amway.
- There is no sign-up or renewal fee or other financial obligation for joining the Amway business. Your only financial obligations during the twelve months after the making of this ABO Contract are to pay for such products as you shall choose to purchase yourself from Amway and to account to the Company for payments received by you from those whom you take orders to buy goods from the Company. Prices for products and services supplied by Amway are as set in the current Retail Price list and are subject to change.
- In respect of all transactions which you effect as a result of your participation in the Amway business opportunity, you are an agent on behalf of Amway, not an employee of Amway.
- It is illegal for a promoter or a participant in a trading scheme to persuade anyone to make a payment by promising benefits from getting others to join a scheme.
- Do not be misled by claims that high earnings are easily achieved.


- If a consumer is not completely satisfied with any products purchased from Amway, you may return the products to Amway, at Amway's expense, to the address specified above, in the time period and in accordance with the procedures established by Amway from time to time for the Amway Customer Satisfaction Guarantee. Amway will offer you the choice to have the product replaced without charge, receive full credit toward the purchase of another Amway-brand product, or receive a refund of the full purchase price. This Guarantee does not apply to products that have been intentionally damaged or misused, Amway-distributed products which provide a specified time period for return and those products covered by express written warranties, and is in addition to a customer's statutory rights, which remain unaffected.
- All queries and complaints can be directed to Amway (UK) Limited at the address specified above.
- If you sign this Contract, you have 14 days from acceptance by Amway to cancel without penalty (i) any services ordered and which have not yet been supplied; and (ii) to return, at Amway's expense, any unsold products you have purchased during that period, and in each case, for a full refund which Amway will send within 14 days in respect of those services, following notification, and in respect of products, within 14 days from receipt of returned products provided that such unsold products remain in the condition in which they were in at the time of purchase. All cancellations may be effected by providing written notice of your intention to cancel to Amway at the address specified above.

If you sign this Contract, you have 14 days in which to cancel and get your money back.

Andy Smith, Director
Amway (UK) Limited




Applicant's Signature



Date (DD/MM/YY)

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Co-Applicant's Signature



Date (DD/MM/YY)

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